IceWarp

A TRUE ALTERNATIVE TO
M365 & GOOGLE WORKSPACE

Email. Archival. Mobility. Security.

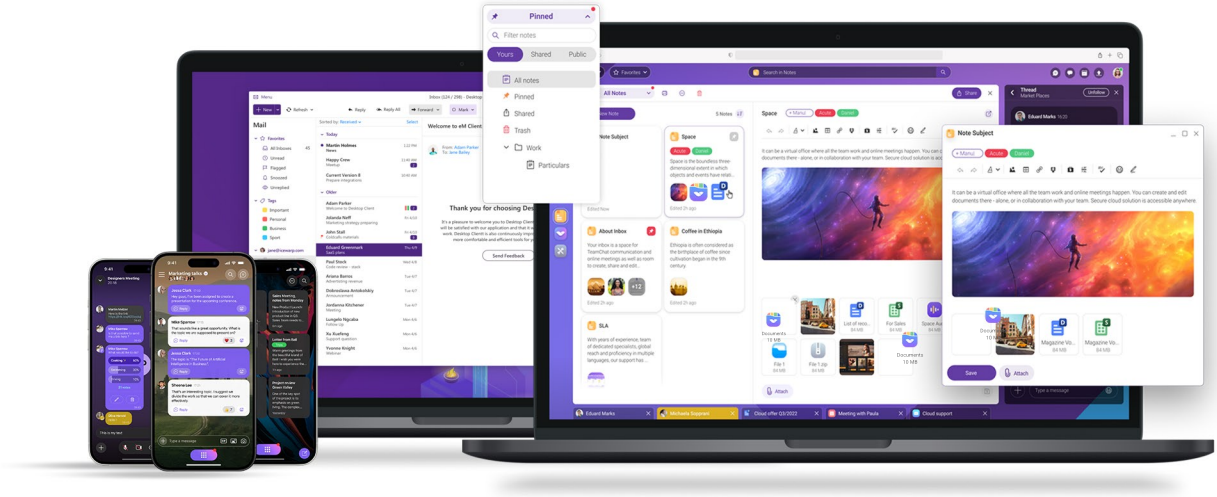
All in a single package.

- Reduce IT & communication costs by up to 60%
- Real-time office document collaboration and online meetings
- Cloud, On-Premises or Hybrid deployments.
  Co exist with M365/GWS
- 5 Local indian data centers. 24/7 Local OEM Support
- ZTNA, ATP, DLP, Archival and MDM5

50 Million Users

50,000 Customers

EU | USA | ME | Africa | SAARC Countries



Email & Collaboration
Secured Business Communication

TeamChat
Dynamic Team Collaboration

Conferences
For Larger Audience

Documents
For Real-time Collaboration

MDM
Mobility with Security / MAM / MEM

Archival & Compliance
As per Regulatory Standards

Email Security
Gateway Email Security ATP & DLP

Hybrid
Seamless co-existence with M365 & GWS

BAJAJ GENERAL | HDB FINANCIAL SERVICES | Mahindra | DEVYANI INTERNATIONAL LIMITED | Pramerica

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1 What is the growth trajectory of IceWarp India?

With a customer base of 1500+ mid and large enterprises, IceWarp enjoys 50% year-on-year growth.
IceWarp maintains the highest customer retention rate in the industry.

2 What is IceWarp's geographic presence in India?

We have offices in Mumbai, Delhi, Bangalore, Pune, and Gujarat, with expansion planned in Chennai, Jaipur, Punjab and other Tier-2 cities. We operate two delivery centers in Navi Mumbai and Nashik, with more planned across southern India.

3 How does IceWarp handle email migration, and which is its largest migration completed?

We offer seamless, zero-downtime migration with 99.99% uptime. Migration timelines depend on volume and source system.
Our largest migration: 100,000 mailboxes migrated in under a month without disrupting operations.

4 Which is the maximum size of data that IceWarp has migrated?

Our record: We successfully migrated **63 terabytes of data** within two weeks for a leading housing finance company, transitioning from M365 to IceWarp.

5 What security measures does IceWarp offer?

We provide enterprise-grade data security and ensure end-to-end protection across platforms through:

- Advanced Gateway Security.
- Cisco Integration.
- 2FA Authentication.
- Mobile Device Management (MDM).
- Endpoint Protection.
- Advance email archival with legal hold and compliance.

6 How does IceWarp ensure compliance and data locality?

We host customer data across three India-based data centers ensuring data sovereignty and compliance with RBI, SEBI, HIPPA, GDPR regulations and ISO standards.
Our infrastructure is designed to meet stringent enterprise and government requirements.

7 Which industry verticals do we specialise in?

We serve a broad spectrum of verticals with tailored email and collaboration solutions.

Key strengths include:

- **BFSI:** Market leader with over 50% share among top insurance firms; trusted by top 3 NBFCs in India & Largest Cooperative Bank in Asia.
- **Pharma & Healthcare:** Trusted by 60% of the top 20 players.
- **IT/ITeS, Retail & Manufacturing:** Preferred by top 3 industry leaders.

8 How does IceWarp benefit an organisation's TCO?

- 60% reduction in Total Cost of Ownership against competition like Microsoft and Google.

9 What kind of support does IceWarp offer?

We offer 24/7 multilingual support via phone, email and ticketing. Our certified partners manage Level 1 & 2 support, while our expert OEM team handles Level 3 requests. We also have dedicated local support specialists based in Mumbai, Pune, Bangalore, Delhi, and Jaipur to ensure faster issue resolutions.

10 What is IceWarp's Centre of Excellence (CoE)?

Our **Centre of Excellence** acts as a hub for continuous innovation, partner training by professionals, migration support, and best practices meeting compliance needs. It empowers partners and customers with deep technical expertise and hands-on support for deployment enabling successful enterprise adoption and optimisation.

11 What deployment models does IceWarp offer?

IceWarp offers Cloud, On-Premise, and Hybrid deployment models, enabling enterprises with complete control over security, infrastructure, and scalability.

Why choose IceWarp?

- 60% cost reduction without compromising on features.
- Localised hosting in Indian Data Centers.
- 24/7/365 Support.
- Flexible Cloud & On-Prem Deployments.
- Scalable and customisable infrastructure.

pnb Housing Finance Limited | UNO MINDA | MARUTI SUZUKI | JBM Group – Our milestones are touchstones | SATIN

IceWarp's presence in India: Mumbai | Pune | Ahmedabad | Delhi | Rajasthan | Bangalore

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