

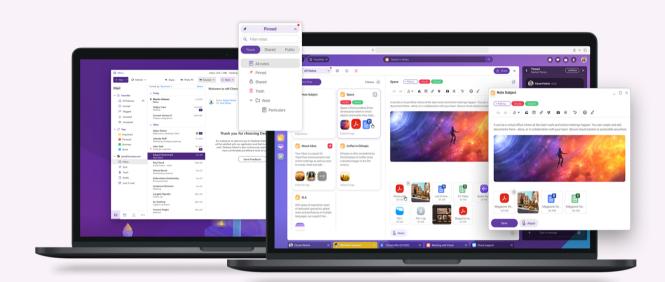
# The only office rule, there is no office.

- Business email, TeamChat for project teamwork.
- ✓ Real-time office document collaboration and online meetings.
- All in one secure cloud.
- ✓ 60% reduction of your entire IT & Communication costs.

**50**Million Users

50,000 Customers

EU | USA | ME | Africa | SAARC Countries





### **Email & Collaboration**

Secured Business Communication



#### **TeamChat**

Dynamic Team Collaboration



### Conferences

For Larger Audience



#### **Documents**

For Real-time Collaboration



### **MDM**

Mobility with Security / MAM / MEM





### **Archival & Compliance**

As per Regulatory Standards



### **Email Security**

Gateway Email Security ATP & DLP



### Hybrid

Seamless co-existence with M365 & GWS













## What is the growth trajectory of IceWarp India?

With a customer base of 1500+ mid and large enterprises, IceWarp enjoys 50% year-on-year growth. IceWarp maintains the highes customer retention rate in the

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## 2 What is IceWarp's geographic presence in India?

We have offices in Mumbai, Delhi, Bangalore, Pune, and Gujarat, with expansion planned in Chennai, Jaipur, Punjab and other Tier-2 cities. We operate two delivery centers in Navi Mumbai and Nashik, with more planned across southern India.

## 3 How does IceWarp handle email migration, and which is its largest migration completed?

We offer seamless, zero-downtime migration with 99.99% uptime. Migration timelines depend on volume and source system.

Our largest migration: 100,000 mailboxes migrated in under a month without disrupting operations.

# 4 Which is the maximum size of data that IceWarp has migrated?

Our record: We successfully migrated **63 terabytes of data** within two weeks for a leading housing finance company, transitioning from M365 to IceWarp.

## 5 What security measures does IceWarp offer?

We provide enterprise-grade data security and ensure end-to-end protection across platforms through:

- · Advanced Gateway Security.
- · Cisco Integration.
- 2FA Authentication.
- · Mobile Device Management (MDM).
- · Endpoint Protection.
- Advance email archival with legal hold and compliance.

# 6 How does IceWarp ensure compliance and data locality?

We host customer data across three India-based data centers ensuring data sovereignty and compliance with RBI, SEBI, HIPPA, GDPR regulations and ISO standards. Our infrastructure is designed to meet stringent enterprise and government requirements.

## Which industry verticals do we specialize in?

We serve a broad spectrum of verticals with tailored email and collaboration solutions.

#### Key strengths include:

- BFSI: Market leader with over 50% share among top insurance firms; trusted by top 3 NBFCs in India & Largest Cooperative Bank in Asia.
- Pharma & Healthcare: Trusted by 60% of the top 20 players.
- IT/ITeS, Retail & Manufacturing: Preferred by top 3 industry leaders.

## 8 How does IceWarp benefit an organization's

• 60% reduction in Total Cost of Ownership against competition like Microsoft and Google.

## What kind of support does IceWarp offer?

We offer 24/7 multilingual support via phone, email and ticketing. Our certified partners manage Level 1 & 2 support, while our expert OEM team handles Level 3 requests. We also have dedicated local support specialists based in Mumbai, Pune, Bangalore, Delhi, and Jaipur to ensure faster issue resolutions.

## 10 What is IceWarp's Centre of Excellence (CoE)?

Our **Centre of Excellence** acts as a hub for continuous innovation, partner training by professionals, migration support, and best practices meeting compliance needs. It empowers partners and customers with deep technical expertise and hands-on support for deployment enabling successful enterprise adoption and optimization.

## 11 What deployment models does IceWarp offer?

IceWarp offers Cloud, On-Premise, and Hybrid deployment models, enabling enterprises with complete control over security, infrastructure, and scalability.



### Why choose IceWarp?

- ✓ 60% cost reduction without compromising on features.
- ✓ Localized hosting in Indian Data Centers.
- **✓** 24/7/365 Support.
- ✓ Flexible Cloud & On-Prem Deployments.
- Scalable and customizable infrastructure.













